(Mark One)
/ X / QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE

For the quarterly period ended March 31, 1995

## OR

/ / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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For the transition period from
to
For the transition period from
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Commission File No. 1-2189
ABBOTT LABORATORIES
An Illinois Corporation
I.R.S. Employer Identification
No. 36-0698440

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            100 Abbott Park Road
Abbott Park, Illinois 60064-3500
    Telephone: (708) 937-6100
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Indicate by check mark whether the registrant (l) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes $X$. No .

As of April 30, 1995, the Corporation had $798,081,281$ common shares without par value outstanding.

PART 1 FINANCIAL INFORMATION

## ABBOTT LABORATORIES AND SUBSIDIARIES

CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

# ABBOTT LABORATORIES AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF EARNINGS <br> (UNAUDITED) <br> (Dollars In Thousands Except Per Share Data) 



The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

## ABBOTT LABORATORIES AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEET

(Dollars In Thousands)
Common shares held in treasury, at cost

The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

# ABBOTT LABORATORIES AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS <br> (UNAUDITED) <br> (DOLLARS IN THOUSANDS) 

|  | THREE MONTHS | ED MARCH 31 |
| :---: | :---: | :---: |
|  | 1995 | 1994 |
| Cash Flow From (Used in) Operating Activities: |  |  |
| Net earnings | \$ 417, 254 | \$ 366,234 |
| Adjustments to reconcile net earnings to net cash from operating activities - |  |  |
| Depreciation and amortization. | 137, 083 | 132,340 |
| Trade receivables. | $(74,377)$ | $(17,441)$ |
| Inventories | 16,549 | $(39,850)$ |
| Other, net | 11,820 | 105,562 |
| Net Cash From Operating Activities | 508, 329 | 546,845 |
| Cash Flow From (Used in) Investing Activities: |  |  |
| Acquisitions of property, equipment, and businesses | $(280,568)$ | $(212,163)$ |
| Investment securities transactions. | $(119,487)$ | $(26,092)$ |
| Other | 3,930 | 12,968 |
| Net Cash (Used in) Investing Activities. | $(396,125)$ | $(225,287)$ |
| Cash Flow From (Used in) Financing Activities: |  |  |
| Borrowing transactions. | 104,179 | $(169,232)$ |
| Common share transactions | $(167,091)$ | $(142,625)$ |
| Dividends paid. | $(152,616)$ | $(139,552)$ |
| Net Cash (Used in) Financing Activities. | $(215,528)$ | (451, 409 ) |
| Effect of exchange rate changes on cash and cash equivalents. | $(2,738)$ | 238 |
| Net (Decrease) in Cash and Cash Equivalents. | $(106,062)$ | $(129,613)$ |
| Cash and Cash Equivalents, Beginning of Year.......... | 290, 272 | 300,676 |
| Cash and Cash Equivalents, End of Period. | \$ 184, 210 | \$ 171, 063 |
|  | ------- | -- |

The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

ABBOTT LABORATORIES AND SUBSIDIARIES<br>NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 1995
(UNAUDITED)

NOTE 1 - BASIS OF PREPARATION:
The accompanying unaudited, condensed consolidated financial statements have been prepared pursuant to rules and regulations of the Securities and Exchange Commission and, therefore, do not include all information and footnote disclosures normally included in audited financial statements. However, in the opinion of management, all adjustments (which include only normal adjustments) necessary to present fairly the financial position, cash flows, and results of operations have been made. It is suggested that these statements be read in conjunction with the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1994.

NOTE 2 - EARNINGS PER COMMON SHARE:

Earnings per common share amounts are computed by using the weighted average number of common shares outstanding. These shares averaged $801,262,000$ for the three months ended March 31, 1995 and 818,988,000 for the same period in 1994.

NOTE 3 - TAXES ON EARNINGS:
Taxes on earnings reflect the estimated annual effective tax rates. The effective tax rates are less than the statutory U.S. Federal income tax rate principally due to tax incentive grants related to subsidiaries operating in Puerto Rico and Ireland.

NOTE 4 - LITIGATION AND ENVIRONMENTAL MATTERS:
The Company is involved in various claims and legal proceedings including numerous antitrust suits and investigations in connection with the sale and marketing of infant formula products and the pricing of prescription pharmaceuticals.

In addition, the Company has been identified as a potentially responsible party for investigation and cleanup costs at a number of locations in the United States and Puerto Rico under Federal remediation laws and is voluntarily investigating potential contamination at a number of Company-owned locations.

The matters above are discussed more fully in Item 1, Business - Environmental Matters, and Item 3, Legal Proceedings, in the Annual Report on Form 10-K, which is available upon request, and in Part II, Item 1, Legal Proceedings, in this Form.

While it is not feasible to predict the outcome of such pending claims, proceedings, investigations and remediation activities with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.

## NOTE 5 - OTHER SIGNIFICANT EVENTS:

In December 1994, a United Kingdom subsidiary of the Company purchased the operating assets of the nutritional business of Puleva Union Industrial y Agroganadera, S.A. for $\$ 106$ million. Had this acquisition taken place on January 1, 1994, consolidated sales and net income in 1994 would not have been significantly different from reported amounts.

Worldwide sales for the first quarter increased 14.0 percent to $\$ 2.524$ billion from $\$ 2.215$ billion in 1994. Net earnings and earnings per share increased 13.9 percent and 15.6 percent, respectively, over the prior year quarter.

Gross profit margin (sales less cost of products sold, including freight and distribution expenses) of 56.9 percent for the first quarter was up from 56.5 percent one year ago. This increase was primarily due to product mix, especially higher worldwide sales of pharmaceuticals, and productivity improvements.

Research and development expenses increased to $\$ 247.2$ million in the first quarter 1995. This represented 9.8 percent of net sales, compared to 10.2 percent in 1994. The majority of research and development expenditures continues to be concentrated on pharmaceutical and diagnostic products.

Selling, general, and administrative expenses for the first quarter increased 20.4 percent over the prior year, including the adverse effect of the relatively weaker U.S. dollar of 1.9 percent. The remaining increase reflects additional selling and marketing expenses for new and existing products, primarily in the pharmaceutical and nutritional segment. The increase also reflects a contribution to the company's charitable foundation and charges against earnings for certain settled and pending litigation.

Other (income) expense, net, includes net foreign exchange losses of $\$ 8.4$ million in the 1995 first quarter, compared with net foreign exchange losses of $\$ 12.2$ million in the same quarter last year.

## INDUSTRY SEGMENTS

Industry segment sales for the first quarter 1995 and the related change from the comparable 1994 period are shown in the table below. The Pharmaceutical and Nutritional Products segment includes a broad line of adult and pediatric pharmaceuticals and nutritionals, which are sold primarily on the prescription or recommendation of physicians or other health care professionals; consumer products; agricultural and chemical products; and bulk pharmaceuticals. The Hospital and Laboratory Products segment includes diagnostic systems for blood banks, hospitals, commercial laboratories and alternate-care testing sites; intravenous and irrigation fluids and related administration equipment; drugs and drug delivery systems; anesthetics; critical care products; and other medical specialty products for hospitals and alternate-care sites.

Domestic and international sales for the first quarter primarily reflect unit growth. International sales were favorably affected 4.9 percent by the relatively weaker dollar in the first quarter.


FINANCIAL REVIEW
(Continued)

LIQUIDITY AND CAPITAL RESOURCES AT MARCH 31, 1995
COMPARED WITH DECEMBER 31, 1994

Net cash from operating activities for the first quarter 1995 totaled
$\$ 508$ million. The Company expects annual cash flow from operating activities to continue to approximate or exceed the Company's capital expenditures and cash dividends.

The Company has maintained its favorable bond ratings (AAA by Standard \& Poor's Corporation and Aa1 by Moody's Investors Service) and continues to have readily available financial resources, including unused domestic lines of credit of $\$ 300$ million at March 31, 1995. These lines of credit support domestic commercial paper borrowing arrangements.

During the first three months 1995, the Company continued its program to purchase its common shares. The Company purchased and retired 5,355,000 shares during this period at a cost of $\$ 186$ million. As of March 31,1995 , an additional $8,015,000$ shares may be purchased in future periods under authorization granted by the Board of Directors in September 1994.

## LEGISLATIVE ISSUES

The Company's primary markets are highly competitive and subject to substantial government regulation, and the trend is toward more stringent regulation. The Company expects debate to continue during 1995 at both the federal and the state level over the availability, method of delivery, and payment for health care products and services. The Company believes that if legislation is enacted, it could have the effect of reducing prices, or reducing the rate of price increases, for health and medical insurance and medical products and services. International operations are also subject to a significant degree of government regulation. It is not possible to predict the extent to which the Company or the health care industry in general might be adversely affected by these factors in the future. A more complete discussion of these factors is contained in Item 1, Business, in the Annual Report on Form 10-K, which is available upon request.

PART II. OTHER INFORMATION
ITEM 1. LEGAL PROCEEDINGS
The Company's 10-K for the fiscal year ended December 31, 1994 described 24 antitrust suits, one shareholder derivative suit, and 7 investigations (as of January 31,1995) that had been brought in connection with the Company's marketing and sale of infant formula products. During the first quarter, three of these cases were certified as state consumer class actions. The two cases that are pending in state court in Milwaukee, Wisconsin were certified on February 28, 1995. The case that is pending in state court in Sedgwick County, Kansas was certified on March 2, 1995. In addition, on April 3, 1995, the court dismissed the case which had been pending in federal court in Reno, Nevada. As of March 31, 199523 antitrust suits, one shareholder derivative suit and 7 investigations are pending in connection with the Company's marketing of infant formula products.

The Company's 10-K for the fiscal year ended December 31, 1994 described 62 antitrust suits (as of January 31, 1995) in connection with the Company's pricing of prescription pharmaceuticals. During the first quarter, 44 new antitrust suits regarding the Company's pricing of prescription pharmaceuticals commenced and were consolidated in the litigation that is pending in federal court in Chicago, Illinois and is known as IN RE: BRAND NAME PRESCRIPTION DRUG ANTITRUST LITIGATION, MDL 997. In addition on February 9, 1995, a case was filed in the Circuit Court for Crow Wing County, Minnesota. Each of these cases alleges that various pharmaceutical manufacturers have conspired to fix prices for prescription pharmaceuticals and/or to discriminate in pricing to retail pharmacies by providing discounts to mail-order pharmacies, institutional pharmacies and HMOs in violation of state and federal antitrust laws. The suits have been brought on behalf of individuals and retail pharmacies and name both the Company and other pharmaceutical manufacturers as well as pharmaceutical wholesalers and at least one mail-order pharmacy company as defendants. The plaintiffs in these cases seek treble damages in an unspecified amount, civil penalties and other relief. The Company has filed or intends to file a response to each of the complaints denying all substantive allegations. As of March 31, 1995, 107 antitrust suits are pending in connection with the Company's pricing of prescription pharmaceuticals.

On March 31, 1995 the Illinois Attorney General informed the Company that it proposed the assessment of a civil penalty of $\$ 750,000$ in connection with an administrative enforcement action initiated in May of 1993 by the Illinois Environmental Protection Agency against the Company. The enforcement action alleges that the Company violated its waste water discharge permits and certain Illinois environmental laws at its North Chicago, Illinois facility. The Company intends to defend itself in this matter and to deny all substantive allegations.

While it is not feasible to predict the outcome of such pending claims, proceedings, and investigations with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
The Company held its Annual Meeting of Shareholders on April 28, 1995. The following is a summary of the matters voted on at that meeting.
(a) The shareholders elected the Company's entire Board of Directors. The persons elected to the Company's Board of Directors and the number of shares cast for, and the number of shares withheld, with respect to each of these persons were as follows:

## DIRECTOR

- -------
K. Frank Austen, M.D. Duane L.Burnham H. Laurance Fuller The Lord Hayhoe PC Thomas R. Hodgson Allen F. Jacobson David A. Jones Boone Powell, Jr. Addison Barry Rand W. Ann Reynolds, Ph.D William D. Smithburg John R. Walter William L. Weiss

FOR

691, 923, 667 690, 740, 137 692,141, 634 691, 875, 255 692,134,629 691, 325, 273 690,806,427 692,209, 238 692, 074,407 690, 769, 821 692, 077, 361 691, 202, 767 691,393,945

WITHHELD
-------

2,703, 005
3,886,535
2, 485, 038
2, 751, 417
2,492,043
3, 301, 399
3, 820, 245
2,417,434
2,552,265
3,856, 851
2,549, 311
3,423,905
3,232,727
(b) The shareholders ratified the appointment of Arthur Andersen LLP as auditors of the Company.

| FOR | AGAINST | ABSTAINING |
| :---: | :---: | :---: |
| 690, 807, 241 | 1,877,508 | 1,941,923 |

(c) The shareholders rejected a shareholder proposal regarding infant formula.

(a) Exhibits
11. Statement re: computation of per share earnings attached hereto.
12. Statement re: computation of ratio of earnings to fixed charges - attached hereto.
27. Financial Data Schedule - attached hereto.
(b) Reports on Form 8-K

No reports on Form 8-K were filed during the quarter ended March 31, 1995.

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ABBOTT LABORATORIES

/s/ Theodore A. Olson
Theodore A. Olson, Vice President and Controller (Principal Accounting Officer)

ABBOTT LABORATORIES AND SUBSIDIARIES

## CALCULATION OF FULLY DILUTED EARNINGS PER SHARE

(Dollars and Shares in Millions Except Per Share Amounts)

1. Net earnings
2. Average number of shares outstanding
3. Earnings per share based upon average outstanding shares (1 divided by 2)
4. Fully diluted earnings per share:
a. Stock options granted and outstanding for which the market price at quarter-end exceeds the option price
b. Aggregate proceeds to the Company from the exercise of options in 4.a.
c. Market price of the Company's common stock at quarter-end
d. Shares which could be repurchased under the treasury stock method (4.b. divided by 4.c.)
e. Addition to average outstanding shares (4.a. - 4.d.)
f. Shares for fully diluted earnings per share calculation (2. + 4.e.)
g. Fully diluted earnings per share (1. divided by 4.f.)

THREE MONTHS ENDED MARCH 31

| 1995 | 1994 |  |
| :---: | :---: | :---: |
| 417.3 | \$ | 366.2 |

819.0
\$ . 52
----------
\$ . 45
-----------
26.8
17.4
------------
\$ 278.6
--------
\$ 652.4
--------
-
\$ $\quad 35.75$
\$ 26.625
--------------
-----------
18.2
$----------$
10.5
---------
8.6
--------
6.9
---------
809.9
825.9
--------
--------------
\$ . 52
\$ . 44
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## ABBOTT LABORATORIES

## CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES

(Unaudited)
(Millions of Dollars)


THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ABBOTT LABORATORIES' 1995 FIRST QUARTER FORM 10-Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FORM 10-Q FILING.

1,000
U.S. DOLLAR

