WASHINGTON, D. C. 20549

## (Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 1995

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$

Commission File No. 1-2189

## ABBOTT LABORATORIES

An Illinois Corporation I.R.S. Employer Identification No. 36-0698440

100 Abbott Park Road Abbott Park, Illinois 60064-3500

Telephone: (708) 937-6100
One Abbott Park Road Abbott Park, Illinois 60064-3500 (Former address, changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$. No $\qquad$

As of July 31, 1995, the Corporation had 793,539,326 common shares without par value outstanding.
PART 1 FINANCIAL INFORMATION
ABBOTT LABORATORIES AND SUBSIDIARIES
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

ABBOTT LABORATORIES AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENT OF EARNINGS

(UNAUDITED)
(Dollars in thousands except per share data)


The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

# ABBOTT LABORATORIES AND SUBSIDIARIES 

## CONDENSED CONSOLIDATED BALANCE SHEET

(Dollars in Thousands)


The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

## (UNAUDITED)

## (Dollars in thousands)

| SIX MONTHS ENDED JUNE 30 |  |
| :---: | :---: |
| 1995 | 1994 |

Cash Flow From (Used in) Operating Activities:
Net earnings . . . . . . . . . . . . . . . . . .
Adjustments to reconcile net earnings to
net cash from operating activities

Cash Flow From (Used in) Investing Activities:

| Acquisitions of property and equipment . . . . . | $(485,627)$ | $(436,959)$ |
| :--- | :--- | ---: | ---: |
| Investment securities transactions . . . . . . . | $(104,105)$ | $(41,123)$ |
| Other. . . . . . . . . . . . . . . . . . . . . | 16,553 |  |
| Net Cash (Used in) Investing Activities . . | $(578,640)$ | $(461,529)$ |

Cash Flow From (Used in) Financing Activities:


The accompanying notes to condensed consolidated financial statements are an integral part of this statement. opinion of management, all adjustments (which include only normal adjustments) necessary to present fairly the financial position, cash flows, and results of operations have been made. It is suggested that these statements be read in conjunction with the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1994.

NOTE 2 - EARNINGS PER COMMON SHARE:

Earnings per common share amounts are computed by using the weighted average number of common shares outstanding. These shares averaged 799,246,000 for the six months ended June 30, 1995 and 816,763,000 for the same period in 1994

NOTE 3 - TAXES ON EARNINGS:

Taxes on earnings reflect the estimated annual effective tax rates. The effective tax rates are less than the statutory U.S. Federal income tax rate principally due to tax incentive grants related to subsidiaries operating in Puerto Rico, the Dominican Republic, Italy, the Netherlands, and Ireland.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
JUNE 30, 1995
(Unaudited), Continued

NOTE 4 - LITIGATION AND ENVIRONMENTAL MATTERS:
The Company is involved in various claims and legal proceedings including numerous antitrust suits and investigations in connection with the sale and marketing of infant formula products and the pricing of prescription pharmaceuticals.

In addition, the Company has been identified as a potentially responsible party for investigation and cleanup costs at a number of locations in the United States and Puerto Rico under Federal remediation laws and is voluntarily investigating potential contamination at a number of Company-owned locations.

The matters above are discussed more fully in Item 1, Business Environmental Matters, and Item 3, Legal Proceedings, in the Annual Report on Form 10-K, which is available upon request, and in Part II, Item 1, Legal Proceedings, in this Form.

While it is not feasible to predict the outcome of such pending claims, proceedings, investigations and remediation activities with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.

RESULTS OF OPERATIONS - SECOND QUARTER AND FIRST SIX MONTHS 1995 COMPARED WITH SAME PERIODS IN 1994

Worldwide sales for the second quarter and first six months increased 13.4 percent and 13.7 percent, respectively, over the comparable 1994 periods. Net earnings increased 12.6 percent and 13.3 percent, respectively, in the second quarter and first six months 1995. Earnings per share increased 15.2 percent and 15.4 percent, respectively, in the second quarter and first six months 1995.

Gross profit margin (sales less cost of products sold, including freight and distribution expenses) was 56.6 percent for the 1995 second quarter, compared to 57.0 percent for the 1994 second quarter. First half gross margin was 56.7 percent, compared to 56.8 percent a year earlier. The lower gross profit margins are due to higher project expenses for new products, higher manufacturing capacity costs for anticipated unit growth, and the effects of inflation; partially offset by favorable product mix, especially higher sales of pharmaceuticals, and productivity improvements.

Research and development expenses were $\$ 287.4$ million and $\$ 534.5$ million for the second quarter and first six months 1995, respectively. This represented 11.5 percent and 10.6 percent of net sales, compared to 11.1 percent and 10.7 percent in 1994. The majority of research and development expenditures continues to be concentrated on pharmaceutical and diagnostic products.

Selling, general and administrative expenses for the second quarter and first six months 1995 increased 13.6 percent and 17.1 percent, respectively, over the comparable prior year periods, including the adverse effects of the relatively weaker dollar of 3.7 percent and 2.7 percent, respectively. Selling, general and administrative expenses also increased as a result of additional selling and marketing support for new and existing products, primarily in the pharmaceutical and nutritional segment, and reflect contributions to the Company's charitable foundation. The six month results reflect charges against earnings for certain settled and pending litigation.

Other (income) expense, net, includes net foreign exchange losses of $\$ 7.1$ million and $\$ 15.5$ million, respectively, for the second quarter and first six months 1995 compared with net foreign exchange losses of $\$ 15.3$ million and $\$ 27.5$ million for the corresponding prior year periods.

## INDUSTRY SEGMENTS

Industry segment sales for the second quarter and first six months 1995 and the related change from the comparable 1994 periods are shown in the table below. The Pharmaceutical and Nutritional Products segment includes a broad line of adult and pediatric pharmaceuticals and nutritionals, which are sold primarily on the prescription or recommendation of physicians or other health care professionals; consumer products; agricultural and chemical products; and bulk pharmaceuticals. The Hospital and Laboratory Products segment includes diagnostic systems for blood banks, hospitals, commercial laboratories and alternate-care testing sites; intravenous and irrigation fluids and related administration equipment; drugs and drug delivery systems; anesthetics; critical care products; and other medical specialty products for hospitals and alternate-care sites.

Domestic and international sales for the second quarter and first six months 1995 primarily reflect unit growth.
International sales were favorably affected 7.8 percent by the relatively weaker dollar in the second quarter. On a year-todate basis, international sales were favorably affected 6.4 percent by the relatively weaker U.S. dollar.

|  | Second Quarter |  | Six Months |  |
| :---: | :---: | :---: | :---: | :---: |
| SEGMENT SALES <br> (in millions of dollars) | $\begin{aligned} & 1995 \\ & \text { Sales } \end{aligned}$ | Percent <br> Increase | $\begin{array}{r} 1995 \\ \text { Sales } \end{array}$ | Percent Increase |
| Pharmaceutical and Nutritional Products: |  |  |  |  |
| Domestic | \$ 895.5 | 13.9 | \$1,875.2 | 15.0 |
| International | 498.1 | 30.1 | 993.8 | 30.4 |
|  | 1,393.6 | 19.2 | 2,869.0 | 19.9 |
| Hospital and Laboratory Products: Domestic | 589.2 | 2.5 | 1,163.7 | 2.3 |
| International | 517.5 | 12.4 | 992.0 | 11.7 |
|  | 1,106.7 | 6.9 | 2,155.7 | 6.4 |
| Total All Segments: Domestic | 1,484.7 | 9.1 | 3,038.9 | 9.7 |
| International | 1,015.6 | 20.4 | 1,985.8 | 20.3 |
|  | \$2,500.3 | 13.4 | \$5, 024.7 | 13.7 |

LIQUIDITY AND CAPITAL RESOURCES AT JUNE 30, 1995
COMPARED WITH DECEMBER 31, 1994

Net cash from operating activities for the first six months 1995 totaled $\$ 1.035$ billion. The Company expects annual cash flow from operating activities to continue to approximate or exceed the Company's capital expenditures and cash dividends.

The Company has maintained its favorable bond ratings (AAA by Standard \& Poor's Corporation and Aa1 by Moody's Investors Service) and continues to have readily available financial resources, including unused domestic lines of credit of \$400 million at June 30, 1995. These lines of credit support domestic commercial paper borrowing arrangements.

During the first six months 1995, the Company continued its program to purchase its common shares. The Company purchased and retired $10,710,000$ shares during this period at a cost of $\$ 396$ million. As of June 30, 1995, an additional 2,660,000 shares may be purchased in future periods under authorization granted by the Board of Directors in September 1994.

In May 1995, the Company issued $\$ 150$ million in senior debt securities under a registration statement filed with the Securities and Exchange Commission in 1993. Net proceeds were used to retire short-term borrowings and for the purchase of the Company's common shares. The Company may issue up to an additional $\$ 150$ million of debt securities in the future under this registration statement.

## LEGISLATIVE ISSUES

The Company's primary markets are highly competitive and subject to substantial government regulation, and the trend is toward more stringent regulation. The Company expects debate to continue during 1995 at both the federal and the state levels over the availability, method of delivery, and payment for health care products and services. The Company believes that if legislation is enacted, it could have the effect of reducing prices, or reducing the rate of price increases, for health and medical insurance and medical products and services.
International operations are also subject to a significant degree of government regulation. It is not possible to predict the extent to which the Company or the health care industry in general might be adversely affected by these factors in the future. A more complete discussion of these factors is contained in Item 1, Business, in the Annual Report on Form $10-\mathrm{K}$, which is available upon request.

## LEGAL PROCEEDINGS

The Company's 10-Q for the fiscal quarter ended March 31, 1995 reported 23 antitrust suits, one shareholder derivative suit, and seven investigations in connection with the Company's marketing of infant formula products. During the second quarter, the trial court dismissed the cases that were pending in the state courts of Colorado, Florida, Kentucky, Nevada, and Tennessee. The Colorado, Florida, and Nevada cases are now on appeal. On May 22, 1995, the court denied class certification with respect to the case pending in state court in Michigan. On May 30, 1995, the court denied class certification with respect to the case pending in state court in Minnesota. On June 19, 1995, a jury in federal court in Los Angeles, California found in favor of the Company and the American Academy of Pediatrics in the anti-trust case brought by Nestle Food Company. Nestle Food Company has appealed this verdict On June 29, 1995, the Supreme Court of the State of Texas dismissed SEGURA $V$. ABBOTT LABORATORIES, ET. AL. As of June 30, 1995, 20 antitrust suits, one shareholder derivative suit, and seven investigations are pending in connection with the Company's marketing of infant formula products.

The Company's 10-Q for the fiscal quarter ended March 31, 1995 reported 107 antitrust suits in connection with the Company's pricing of prescription pharmaceuticals. During the second quarter, the Company was served with 15 new antitrust suits regarding the Company's pricing of prescription pharmaceuticals. Thirteen of these cases were consolidated in the litigation that is pending in federal court in Chicago, Illinois and is known as IN RE: BRAND NAME PRESCRIPTION DRUG ANTITRUST LITIGATION, MDL 997. The two other cases, both of which purport to be class actions, were filed in state court. One was filed on May 24, 1995 in San Francisco County, California on behalf of California consumers. The other was filed on June 6, 1995 in Denver County, Colorado on behalf of Colorado consumers. Each of these cases alleges that various pharmaceutical manufacturers have conspired to fix prices for prescription pharmaceuticals and/or to discriminate in pricing to retail pharmacies by providing discounts to mail-order pharmacies, institutional pharmacies and HMOs in violation of state and federal antitrust laws. The suits have been brought on behalf of individuals and retail pharmacies and name both the Company and other pharmaceutical manufacturers as well as pharmaceutical wholesalers and at least one mail-order pharmacy company as defendants. The plaintiffs in these cases seek treble damages in an unspecified amount, civil penalties and other relief. The Company has filed or intends to file a response to each of the complaints denying all substantive allegations. As of June 30, 1995, a total of 122 antitrust suits are pending in state and federal courts in connection with the Company's pricing of prescription pharmaceuticals.

While it is not feasible to predict the outcome of such pending claims, proceedings, and investigations with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.
(a) Exhibits
11. Statement re: computation of per share earnings attached hereto.
12. Statement re: computation of ratio of earnings to fixed charges - attached hereto.
27. Financial Data Schedule - attached hereto.
(b) Reports on Form 8-K

## No reports on Form 8-K were filed during the quarter ended June 30, 1995.

 SIGNATUREPursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## ABBOTT LABORATORIES

## /s/ THEODORE A. OLSON

## ABBOTT LABORATORIES AND SUBSIDIARIES

## CALCULATION OF FULLY DILUTED EARNINGS PER SHARE

(Dollars and Shares in Millions Except Per Share Amounts)

1. Net earnings
2. Average number of shares outstanding
3. Earnings per share based upon average outstanding shares (1 divided by 2)
4. Fully diluted earnings per share:
a. Stock options granted and outstanding for which the market price at quarter-end exceeds the option price
b. Aggregate proceeds to the Company from the exercise of options in 4.a.
c. Market price of the Company's common stock at quarter-end
d. Shares which could be repurchased under the treasury stock method (4.b. divided by 4.c.)
e. Addition to average outstanding shares (4.a. - 4.d.)
f. Shares for fully diluted earnings per share calculation (2. + 4.e.)
g. Fully diluted earnings per share (1. divided by 4.f.)

## SIX MONTHS ENDED JUNE 30

19951994

| \$ | 841.3 | \$ | 742.8 |
| :---: | :---: | :---: | :---: |
|  | 799.2 |  | 816.8 |
| \$ | 1.05 | \$ | . 91 |

$\qquad$ 18.4
----------
--------
\$ 847.9
-----------
\$ 321.9
------------
\$ 40.50
--------
\$ 29.00
--------

| 20.9 | 11.1 |
| ---: | ---: |
| $---------------------------~$ |  |

10.2
-------2
7.3

$\qquad$

| 809.4 | 824.1 |
| ---: | ---: |
| $-----------------------------~$ |  |

\$ 1.04
---------
$\begin{array}{ll}\text { \$ } & .90 \\ -------\end{array}$
(Unaudited)
(Millions of Dollars)

|  | SIX MONTHS ENDED JUNE 30, 1995 |  |
| :---: | :---: | :---: |
| Net Earnings | \$ | 841 |
| Add (deduct) : |  |  |
| Income taxes |  | 352 |
| Capitalized interest cost, net of amortization |  | (4) |
| Minority interest |  | 9 |
| Net earnings as adjusted | \$ | 198 |

Fixed Charges:
Interest on long-term and short-term deb

32
Capitalized interest cost
Rental expense representative
of an interest factor

```
Total Fixed Charges 53
```

Total adjusted earnings available for
payment of fixed charges
\$ 1,251

Ratio of earnings to fixed charges

NOTE: For the purpose of calculating this ratio, (i) earnings have been calculated by adjusting net earnings for taxes on earnings; interest expense; capitalized interest cost, net of amortization; minority interest; and the portion of rentals representative of the interest factor, (ii) the Company considers one-third of rental expense to be the amount representing return on capital, and (iii) fixed charges comprise total interest expense, including capitalized interest and such portion of rentals.

This schedule contains second quarter and six months year-to-date summary financial information extracted from Abbott Laboratories 1995 second quarter 10-Q and is qualified in its entirety by reference to such Form 10-Q filing.

1,000

$$
\begin{aligned}
& \text { 6-MOS } \\
& \text { DEC-31-1995 } \\
& \text { JAN-01-1995 } \\
& \text { JUN-30-1995 } \\
& \text { 254, } 395 \\
& \text { 56,463 } \\
& \text { 1,673,832 } \\
& \text { 155, } 059 \\
& \text { 1, 094, } 764 \\
& \text { 4, 040, 131 } \\
& \text { 3, 391, } 117 \\
& \text { 8, 990, } 323 \\
& \text { 3,535, } 061 \\
& \text { 435,730 } \\
& \text { 546, } 974 \\
& 0 \\
& \begin{array}{c}
0 \\
235
\end{array} \\
& \text { 8,990,323 } \\
& \text { 3,696,235 } \\
& \text { 2,174,934 } \\
& \text { 2,174,934 } \\
& \text { 534, } 535 \\
& \text { 41, } 871 \\
& \text { 31, } 804 \\
& \text { 1,193,311 } \\
& \text { 352, } 027 \\
& \text { 841, } 284 \\
& 0_{0}^{0} \\
& 0 \\
& \text { 841, } 284 \\
& 1.05 \\
& 1.04
\end{aligned}
$$

OTHER EXPENSES CONSIST OF RESEARCH AND DEVELOPMENT EXPENSES

