



# Abbott

36<sup>TH</sup> ANNUAL J.P. MORGAN HEALTHCARE CONFERENCE

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## FORWARD LOOKING STATEMENT

Some statements in this presentation may be forward-looking statements for purposes of the Private Securities Litigation Reform Act of 1995. Abbott cautions that these forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those indicated in the forward-looking statements. Economic, competitive, governmental, technological and other factors that may affect Abbott's operations are discussed in Item 1A, "Risk Factors," to our Annual Report on Securities and Exchange Commission Form 10-K for the year ended Dec. 31, 2016, and in the interim reports filed on Form 10-Q for subsequent quarterly periods, and are incorporated by reference. Abbott undertakes no obligation to release publicly any revisions to forward-looking statements as a result of subsequent events or developments, except as required by law.

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## EXCEPTIONAL TRACK RECORD OF CREATING SHAREHOLDER VALUE

**130<sup>th</sup>** anniversary

**376** consecutive quarterly  
dividends since 1924

Increased dividend payout  
for **46** consecutive years

Recognized by Kiplinger as one of  
the **30** best stocks of all time



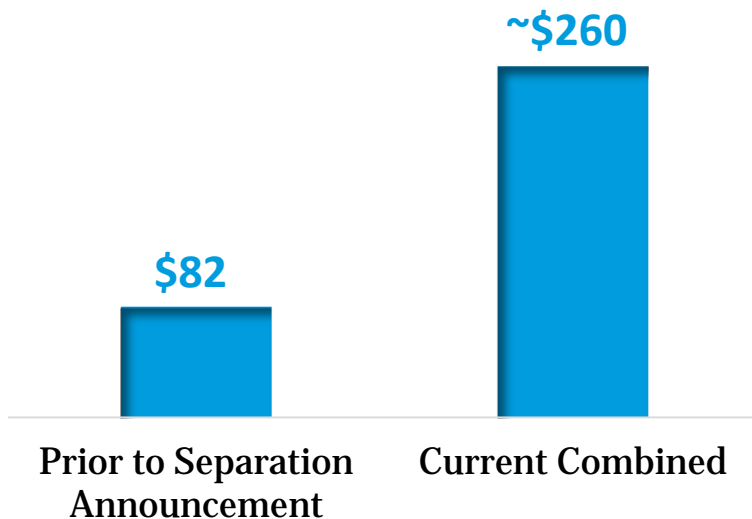
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# EXCEPTIONAL TRACK RECORD OF CREATING SHAREHOLDER VALUE

**5 year anniversary**



Market Capitalization  
(\$ billion)





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## STRATEGIC SHAPING FOR LONG-TERM SUCCESS

### ST. JUDE ACQUISITION

creates a leading cardiovascular care business; entry into promising Neuromodulation area

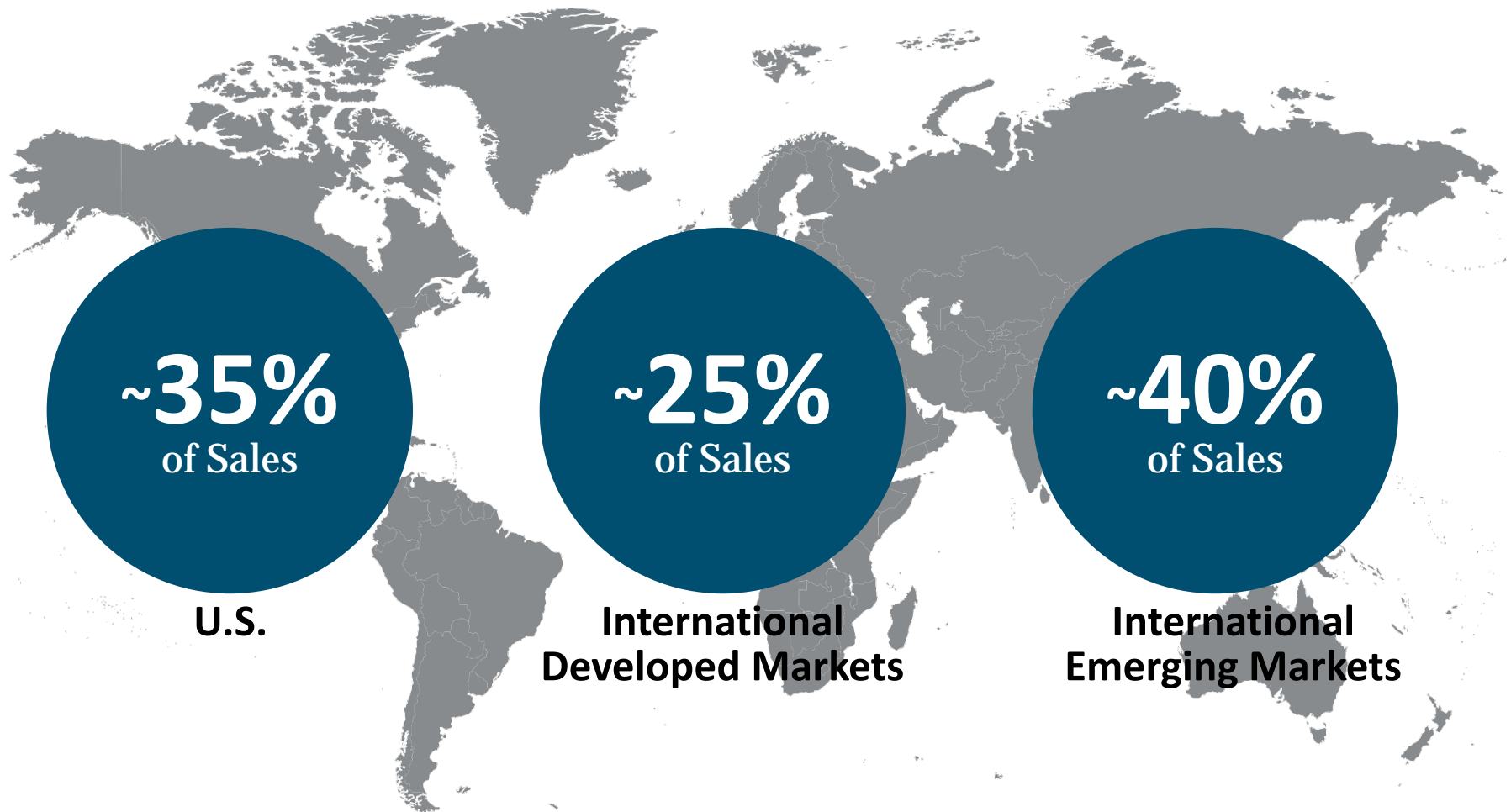
### ALERE ACQUISITION

adds rapid diagnostics to existing strong position; now #1 globally in Point-of-Care testing



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## UNIQUELY POSITIONED IN DEVELOPED AND EMERGING GEOGRAPHIES





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## BUILT TO GROW

### BALANCED

in business mix,  
customer base and  
geographic presence



### GLOBAL

presence in the world's  
largest and fastest-  
growing markets



### FOCUSED

innovation and strength  
in the areas of greatest  
need in healthcare



### LEADING

brands, market positions  
and scale in virtually  
every market we serve





## Medical Devices

**Innovative technologies that enhance lives**

## Nutritionals

**Science-based nutrition at every stage of life**

## Established Pharmaceuticals

**High-quality, trusted medicines in emerging markets**

## Diagnostics

**Accurate, timely information to manage health**



Medical Devices

**INNOVATIVE  
TECHNOLOGIES THAT  
ENHANCE LIVES**

Global leader in  
Cardiovascular,  
Neuromodulation and  
Diabetes Care



# Cardiovascular Care

## KEEPING HEARTS HEALTHY

- #1 or #2 in attractive cardiac care areas
  - Rhythm Management, Electrophysiology, Heart Failure, Vascular, Structural Heart
- Unique portfolio breadth, depth and innovation



### NEW PRODUCTS DRIVING GROWTH

- Full suite of MRI-safe CRM products
- Ensite Precision cardiac mapping system
- CONFIRM Rx implantable cardiac monitor
- HeartMate 3 ventricular assist system
- Xience Sierra drug-eluting stent system



# Neuromodulation

## LIFE-CHANGING PRODUCTS FOR CHRONIC PAIN AND MOVEMENT DISORDERS

- #1 global share for chronic pain
- #2 global share for movement disorders
- Rapid, innovation-driven market expansion

### NEW PRODUCTS DRIVING GROWTH

- BurstDR™ for chronic pain
- DRG for pain in lower limbs
- DBS for movement disorders





## Diabetes Care

# ENABLING HEALTHIER, ACTIVE LIVES

### RAPID GROWTH LED BY FREESTYLE LIBRE

- Revolutionary glucose monitoring system
- Highly unique value proposition:
  - The only factory-calibrated device
  - Replaces routine finger sticks
  - Compelling outcomes data
  - Longest wear time
  - Best-in-class form factor
  - Unparalleled affordability
- Rapid international growth
- Launched in U.S. late-4Q17



Established Pharmaceuticals  
**TRUSTED MEDICINES IN  
EMERGING MARKETS**

Strategically shaped to focus  
exclusively on rapidly growing  
emerging markets



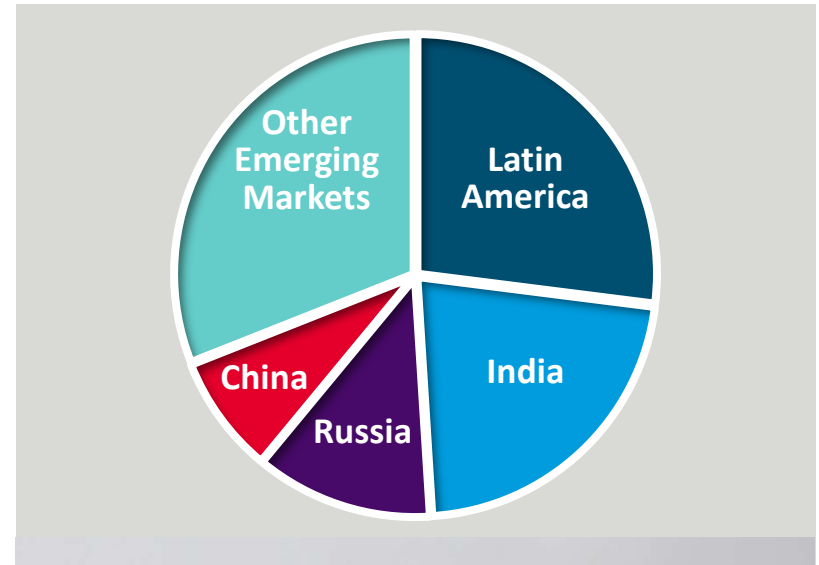
## Established Pharmaceuticals

# RAPID GROWTH IN EMERGING MARKETS

- 100% focused on emerging markets
- Leading market positions:
  - #1 in Colombia, Chile, Peru
  - #2 in India
  - Top 5 in Russia

## UNIQUELY POSITIONED FOR SUSTAINABLE GROWTH

- Globally powered, locally agile
- Strong local footprints and portfolios
- Highly productive innovation model
- Demographic & socio-economic trends provide tailwinds for growth







Nutrition

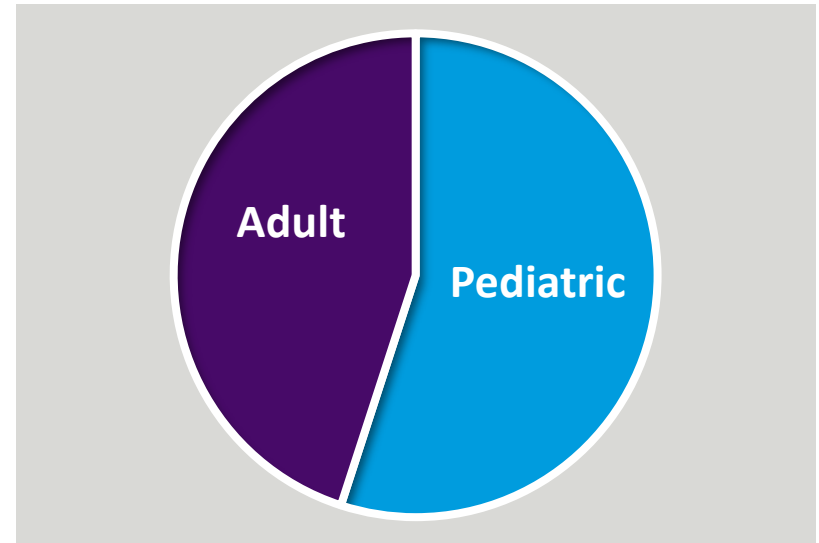
# SCIENCE-BASED NUTRITION AT EVERY STAGE OF LIFE

Global leader in Infant,  
Pediatric and Adult Nutrition

## Nutrition

# UNIQUELY BALANCED PORTFOLIO FOR GROWTH

- #1 Pediatric Nutrition in U.S.
- #1 Adult Nutrition globally
- Balanced across segments & geographies



## STRONG GLOBAL BRANDS & CAPABILITIES

- Well-known, trusted global brands
- World-class supply chain and new product development
- Expanding middle class in emerging markets and aging populations globally provide tailwinds for growth





Diagnostics

**ACCURATE, TIMELY INFORMATION  
TO MANAGE HEALTH**

Global leader in Core  
Laboratories, Molecular and  
Point-of-Care testing



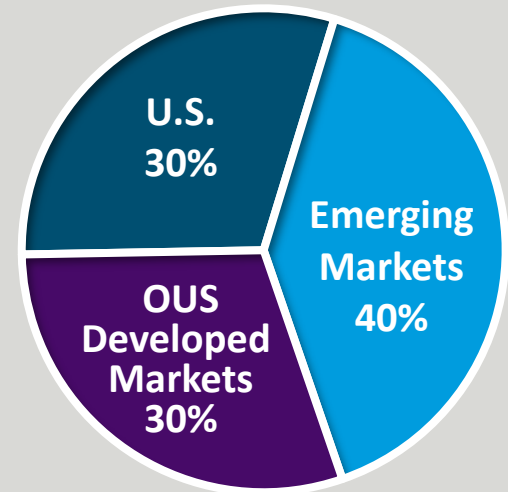
## Diagnostics

# REVOLUTIONIZING DIAGNOSTIC TESTING

- Consistent above-market growth
- #2 global market share
  - #1 Blood Screening
  - #1 Point-of-Care testing

## ALINITY: REVOLUTIONIZING THE LAB

- Integrated suite of next-gen systems
- Designed to run more tests in less space, generate test results faster and minimize human errors
- Simplified user experience
- Initiated launch in Europe in 2017



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## RECOGNIZED FOR OUR POSITIVE IMPACT



Since 1984; #1 in  
Medical Products  
from 2014-2017

WORKING  
MOTHER

100 Best Companies  
for 17 years in a row



Dow Jones  
Sustainability Indexes

13 years in a row;  
Group Leader for 5  
consecutive years



*Science* top  
employers for  
14 years



Workplace Leadership  
in more than 25 countries



Healthcare  
sector leader

DiversityInc

Top 50 Companies  
for Diversity for 14  
consecutive years

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## TOP-TIER GROWTH AND INCOME INVESTMENT

- Market-leading positions in large and growing areas of healthcare
- Aligned with major trends in health and technology
- Highly differentiated innovation
- Strong global presence, scale and capabilities
- Exceptional track record of creating shareholder value







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