## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

## (Mark One)

/X/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

OR
For the quarterly period ended September 30, 1997
/ / TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
Commission File No. 1-2189

ABBOTT LABORATORIES
An Illinois Corporation I.R.S. Employer Identification No. 36-0698440

100 Abbott Park Road Abbott Park, Illinois 60064-3500

Telephone: (847) 937-6100

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

As of October 31, 1997, the Corporation had $764,882,531$ common shares without par value standing.

ITEM 1. LEGAL PROCEEDINGS
The Company's 10-Q for the fiscal quarter ended June 30, 1997, described 4 antitrust suits and 5 investigations that had been brought in connection with the Company's marketing and sale of infant formula products. The Company has previously reported that it has entered into a settlement agreement with plaintiffs involving the cases pending in Alabama and Louisiana and that the settlement was subject to approval by the individual state courts. The Alabama court gave its final approval on October 6, 1997. The Louisiana court has denied final approval and that case will proceed. An infant formula case is also pending in state court in St. Louis, Missouri. It purports to be a statewide consumer class action. The case seeks treble damages, civil penalties, injunctive and other relief. Another infant formula antitrust case is pending in U.S. District Court in Massachusetts. It also purports to be a statewide consumer class action. An agreement has been reached to resolve this case for $\$ 1.5$ million. The court is considering final approval of the settlement. As of October 6, 1997, 3 antitrust suits and 5 investigations are pending in connection with the Company's sale and marketing of infant formula products.

The Company's 10-Q for the fiscal quarter ended June 30, 1997, described 146 antitrust suits and two investigations (as of July 28, 1997) in connection with the Company's pricing of prescription pharmaceuticals. As of October 23, 1997, 122 prescription pharmaceutical pricing antitrust cases were pending in federal court, 23 were pending in various state courts, and 1 was pending in a District of Columbia court. The prescription pharmaceutical pricing antitrust suits allege that various pharmaceutical manufacturers have conspired to fix prices for prescription pharmaceuticals and/or to
discriminate in pricing to retail pharmacies by providing discounts to mail-order pharmacies, institutional pharmacies and HMOs in violation of state and federal antitrust laws. The suits have been brought on behalf of individuals and retail pharmacies and name both the Company and certain other pharmaceutical manufacturers and pharmaceutical wholesalers and at least one mail-order pharmacy company as defendants. The cases seek treble damages, civil penalties, injunctive and other relief. The Company has filed or intends to file a response to each of the complaints denying all substantive allegations. The federal cases are pending in the United States District Court for the Northern District of Illinois under the Multidistrict Litigation Rules as IN RE: BRAND NAME PRESCRIPTION DRUG ANTITRUST LITIGATION, MDL 997. One of the cases pending in the MDL 997 litigation has been certified as a class action on behalf of certain retail pharmacies. The cases pending in California and the District of Columbia have also been certified as class actions. State courts in Maine, Michigan and Minnesota have refused to certify those cases as consumer class actions. The plaintiffs in Maine and Michigan have appealed those decisions. The plantiffs in Minnesota sought appellate review of the class certification decision and such review was denied. The Company has previously reported that a number of appeals to the Seventh Circuit Court of Appeals had been filed arising out of the MDL 997 litigation. These appeals were decided by the Court of Appeals on August 15, 1997. The Court of Appeals reversed the trial court's dismissals of defendants Du Pont Merck and the wholesalers. The manufacturers' appeal of the trial court's decision not to dismiss the damage claims for indirect purchases was granted. As a result of this ruling and the decision regarding the wholesalers, the plaintiffs must prove at trial that the wholesalers were members of the alleged conspiracy before the plaintiffs can recover damages for indirect purchases. The Court of Appeals also ruled that the HUGGINS case, orginally filed in Alabama state court, but removed to federal court and consolidated into the multidistrict litigation, should be returned to Alabama state court. The stay of the litigation, pending appeal, has now been eliminated.

On October 24, 1997, after having been notified that TorPharm, a division of Apotex, Inc. ("TorPharm") had applied to the Federal Food and Drug Administration (the "FDA") for approval for a generic version of divalproex sodium, a drug that the Company sells under the trade name DEPAKOTE-Registered Trademark-, the Company sued TorPharm in the United States District Court for the Northern District of Illinois alleging patent infringement. TorPharm contends that its product does not infringe the Company's patents and that one of the patents is invalid. The Company is involved in one other proceeding involving the Company's patents for divalproex sodium. On August 28, 1992, after having been notfied that Alra Laboratories, Inc. ("Alra") had applied to the FDA for approval for a generic version of divalproex sodium, the Company sued Alra in the United States District Court for the Northern District of Illinois alleging patent infringement. Alra filed counterclaims alleging that the Company fraudulently delayed Alra's entry into the market for divalproex sodium and seeking millions of dollars in damages. Alra contended that its product did not infringe the Company's patents and that, in any event, those patents were invalid. Alra filed motions for summary judgement on the issues of infringement and validity. The Company filed a motion for summary judgment on the issue of infringement. On October 20, 1997, the court granted the Company's motion for summary judgment and found that Alra's product infringes the Company's patents. The court denied Alra's motions for summary judgment on the issues of infringement and patent invalidity.

While it is not feasible to predict the outcome of such pending claims, proceedings, and investigations with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) Exhibits
11. Statement re: computation of per share earnings - attached hereto.
12. Statement re: computation of ratio of earnings to fixed charges - attached hereto.
27. Financial Data Schedule - attached hereto.
(b) Reports on Form 8-K

None

SIGNATURE
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

ABBOTT LABORATORIES

Date: November 12 , 1997
/s/ Theodore A. Olson
Theodore A. Olson, Vice President and Controller (Principal
Accounting Officer)

PART I FINANCIAL INFORMATION
ABBOTT LABORATORIES AND SUBSIDIARIES
CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

## ABBOTT LABORATORIES AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF EARNINGS (UNAUDITED) <br> (Dollars in thousands except per share data)



The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

## ABBOTT LABORATORIES AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED BALANCE SHEET

## (Dollars in Thousands)



# ABBOTT LABORATORIES AND SUBSIDIARIES <br> CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS <br> (UNAUDITED) <br> (Dollars in thousands) 

Cash Flow From (Used in) Operating Activities:

The accompanying notes to condensed consolidated financial statements are an integral part of this statement.

SEPTEMBER 30, 1997
(UNAUDITED)

NOTE 1 - BASIS OF PREPARATION:
The accompanying unaudited, condensed consolidated financial statements have been prepared pursuant to rules and regulations of the Securities and Exchange Commission and, therefore, do not include all information and footnote disclosures normally included in audited financial statements. However, in the opinion of management, all adjustments (which include only normal adjustments) necessary to present fairly the financial position, cash flows, and results of operations have been made. It is suggested that these statements be read in conjunction with the financial statements included in the Company's Annual Report on Form 10-K for the year ended December 31, 1996.

NOTE 2 - EARNINGS PER COMMON SHARE:
Earnings per common share amounts are computed by using the weighted average number of common shares outstanding. These shares averaged 771,467,000 for the nine months ended September 30, 1997 and $782,915,000$ for the same period in 1996. The Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 128 "Earnings per Share" in February 1997. The Company will adopt the Standard beginning with the year ended 1997. The adoption of this standard will not have a material effect on the Company's reported earnings per share.

NOTE 3 - TAXES ON EARNINGS:
Taxes on earnings reflect the estimated annual effective tax rates. The effective tax rates are less than the statutory U.S. Federal income tax rate principally due to tax incentive grants related to subsidiaries operating in Puerto Rico, the Dominican Republic, Italy, Ireland, and the Netherlands. During the third quarter, the effective income tax rate was reduced from 29.5\% to 29\%, primarily as a result of provisions of The Taxpayer Relief Act of 1997.

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
SEPTEMBER 30, 1997
(Unaudited), Continued
NOTE 4 - LITIGATION AND ENVIRONMENTAL MATTERS:
The Company is involved in various claims and legal proceedings including numerous antitrust suits and investigations in connection with the pricing of prescription pharmaceuticals. In addition, the Company has been identified as a potentially responsible party for investigation and cleanup costs at a number of locations in the United States and Puerto Rico under Federal remediation laws and is voluntarily investigating potential contamination at a number of Companyowned locations.

The Company expects that within the next year, progress in the legal proceedings described above may cause a change in the estimated reserves recorded by the Company. While it is not feasible to predict the outcome of such pending claims, proceedings, investigations and remediation activities with certainty, management is of the opinion that their ultimate disposition should not have a material adverse effect on the Company's financial position, cash flows, or results of operations.

## NOTE 5 - ACQUISITIONS:

On April 29, 1997, the Company acquired certain parenteral products businesses of Sanofi Pharmaceuticals, Inc., for approximately $\$ 200$ million in cash. A substantial portion of the purchase price was allocated to intangible assets, including goodwill, which will be amortized on a straight-line basis over 15 years. Had this acquisition taken place on January 1, 1996, consolidated sales and net income would not have been significantly different from reported amounts.

In May 1996, the Company acquired all of the outstanding shares of MediSense, Inc., a manufacturer of blood glucose self-testing products, for approximately $\$ 867$ million in cash. A substantial portion of the purchase price was allocated to intangible assets which are being amortized over 25 to 40 years.

## FINANCIAL REVIEW

RESULTS OF OPERATIONS - THIRD QUARTER AND FIRST NINE MONTHS 1997 COMPARED WITH SAME PERIODS IN 1996

Worldwide sales for the third quarter and first nine months increased 8.3 percent and 9.3 percent, respectively, over the comparable 1996 periods. Net earnings increased 12.0 percent and 11.4 percent, respectively, in the third quarter and first nine months 1997. Earnings per share increased 13.0 percent and 13.1 percent, respectively, over the prior year periods.

Gross profit margin (sales less cost of products sold, including freight and distribution expenses) was 56.7 percent for the 1997 third quarter, compared to 55.5 percent for the 1996 third quarter. This increase is due primarily to productivity and cost improvements. First nine months gross margin was 56.8 percent, compared to 56.6 percent a year earlier. Higher royalties, project expense, and the effect of the relatively stronger U. S. dollar had a negative effect on gross profit margins for both periods.

Research and development expenses were $\$ 326.8$ million and $\$ 927.0$ million for the third quarter and first nine months 1997, respectively. Research and development represented 11.4 percent and 10.6 percent of net sales in the third quarter and first nine months 1997, compared to 10.5 percent and 10.6 percent for the same periods in 1996. The majority of research and development expenditures continues to be concentrated on pharmaceutical and diagnostic products.

Selling, general and administrative expenses for the third quarter and first nine months 1997 increased 9.7 percent and 11.0 percent, respectively, over the comparable prior year periods, net of the favorable effect of the relatively stronger U. S. dollar of $3.4 \%$ and $3.0 \%$, respectively. The net increases reflect additional selling and marketing support for new and existing products, primarily for pharmaceutical and nutritional products, and for the nine months 1997, due to the acquisition of MediSense in the second quarter of 1996.

Other (income) expense, net, includes net foreign exchange gains of $\$ 4.3$ million and $\$ 11.2$ million for the third quarter and first nine months 1997, respectively, compared with net foreign exchange losses of $\$ 4.5$ million and $\$ 17.7$ million for the corresponding prior year periods.

FINANCIAL REVIEW
(Continued)

## INDUSTRY SEGMENTS

Industry segment sales for the third quarter and first nine months 1997 and the related change from the comparable 1996 periods are shown in the table below The Pharmaceutical and Nutritional Products segment includes a broad line of adult and pediatric pharmaceuticals and nutritionals, which are sold primarily on the prescription or recommendation of physicians or other health care professionals; consumer products; agricultural and chemical products; and bulk pharmaceuticals. The Hospital and Laboratory Products segment includes diagnostic systems for consumers, blood banks, hospitals, commercial laboratories and alternate-care testing sites; intravenous and irrigation fluids and related administration equipment; drugs and drug delivery systems; anesthetics; critical care products; and other medical specialty products for hospitals and alternate-care sites.

Domestic and international sales for the third quarter and first nine months 1997 primarily reflect unit growth. International sales were unfavorably affected 7.9 percent by the relatively stronger U.S. dollar in the third quarter. On a year-to-date basis, international sales were unfavorably affected 6.9 percent by the relatively stronger U.S. dollar.


FINANCIAL REVIEW
(continued)
LIQUIDITY AND CAPITAL RESOURCES AT SEPTEMBER 30, 1997
COMPARED WITH DECEMBER 31, 1996
Net cash from operating activities for the first nine months 1997 totaled $\$ 2.0$ billion. The Company expects annual cash flow from operating activities to continue to approximate or exceed the Company's capital expenditures and cash dividends. The Company funded the acquisition of Sanofi through commercial paper borrowings.

The Company has maintained its favorable bond ratings (AAA by Standard \& Poor's Corporation and Aa1 by Moody's Investors Service) and continues to have readily available financial resources, including unused domestic lines of credit of $\$ 1.5$ billion at September 30, 1997. These lines of credit back up domestic commercial paper borrowing arrangements.

During the first nine months 1997, the Company continued its program to purchase its common shares. The Company purchased and retired 13,307,000 shares during this period at a cost of $\$ 820$ million. As of September 30, 1997, an additional $2,358,000$ shares may be purchased in future periods under authorization granted by the Board of Directors in October 1996.

## LEGISLATIVE ISSUES

The Company's primary markets are highly competitive and subject to substantial government regulation. The Company expects debate to continue at both the federal and the state levels over the availability, method of delivery, and payment for health care products and services. The Company believes that if legislation is enacted, it could have the effect of reducing prices, or reducing the rate of price increases for medical products and services. International operations are also subject to a significant degree of government regulation. It is not possible to predict the extent to which the Company or the health care industry in general might be adversely affected by these factors in the future. A more complete discussion of these factors is contained in Item 1, Business, in the Annual Report on Form $10-\mathrm{K}$, which is available upon request.

ABBOTT LABORATORIES AND SUBSIDIARIES

## CALCULATION OF FULLY DILUTED EARNINGS PER SHARE

## (Dollars and Shares in Millions Except Per Share Amounts)

(Unaudited)

1. Net earnings
2. Average number of shares outstanding
3. Earnings per share based upon average outstanding shares (1 divided by 2)
. Fully diluted earnings per share:
a. Stock options granted and outstanding for which the market price at quarter-end exceeds the option price
31.1
31.5
b. Aggregate proceeds to the Company from the exercise of options in 4.a.
\$ 1, 205.3
-------------
\$ 994.0
-------------
c. Market price of the Company's common stock at quarter-end
\$ 63.938
\$ 49.250
--------
--------
d. Shares which could be repurchased under the treasury stock method (4.b. divided by 4.c.)
e. Addition to average outstanding shares (4.a. - 4.d.)
f. Shares for fully diluted earnings per share calculation (2. + 4.e.)
g. Fully diluted earnings per share (1. divided by 4.f.)
\$ 1.98
---------
\$ 1.75
---------
$\qquad$
------- -
$\qquad$
$\qquad$

- 


$\qquad$ 20.2
---------
---------
11.3
--------
794.2

| 783.7 | 794.2 |
| :---: | :---: |

\$ 1.95
--------

NINE MONTHS ENDED SEPTEMBER 30

| 1997 | 1996 |
| :---: | :---: |
| \$ 1,527.8 | \$ 1,371.4 |
| 771.5 | 782.9 |

\$ 1.73 --------

## ABBOTT LABORATORIES AND SUBSIDIARIES

## CALCULATION OF RATIO OF EARNINGS TO FIXED CHARGES

(Unaudited)
(Millions of dollars)

NINE MONTHS ENDED SEPTEMBER 30, 1997

-----------------

| Net Earnings | \$ 1,528 |
| :---: | :---: |
| Add (deduct): |  |
| Income taxes | 624 |
| Minority interest | 8 |
| Net earnings as adjusted | \$ 2,160 |
| Fixed Charges: |  |
| Interest on long-term and short-term debt | 98 |
| Capitalized interest cost | 10 |
| Rental expense representative of an interest factor | 21 |
| Total Fixed Charges | 129 |
| Total adjusted earnings available for payment of fixed charges$\$ \quad 2,289$ |  |
| Ratio of earnings to fixed charges | 17.7 |

NOTE: For the purpose of calculating this ratio, (i) earnings have been calculated by adjusting net earnings for taxes on earnings; interest expense; capitalized interest cost, net of amortization; minority interest; and the portion of rentals representative of the interest factor, (ii) the Company considers one-third of rental expense to be the amount representing return on capital, and (iii) fixed charges comprise total interest expense, including capitalized interest and such portion of rentals.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM ABBOTT LABORATORIES' 1997 THIRD QUARTER FORM 10-Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FORM 10-Q FILING AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS

1,000

$$
\begin{aligned}
& \text { 9-MOS } \\
& \text { DEC-31-1997 } \\
& \text { JAN-01-1997 } \\
& \text { SEP-30-1997 } \\
& \text { 129, } 404 \\
& \text { 36,180 } \\
& \text { 1, 866,881 } \\
& \text { 166,768 } \\
& \text { 1,252,421 } \\
& \text { 4, 653,093 } \\
& \text { 8,656,445 } \\
& \text { 4,153,953 } \\
& \text { 11,575,997 } \\
& \text { 4,721,152 } \\
& \text { 939, } 485 \\
& \odot \\
& 0 \\
& \text { 802, } 682 \\
& \text { 4, 039, 610 } \\
& 11,575,997 \\
& \text { 8, 765,406 } \\
& \text { 8, 765,406 } \\
& \text { 3,786,216 } \\
& \text { 3,786, } 216 \\
& \text { 927, } 019 \\
& \text { 17,260 } \\
& \text { 97,612 } \\
& \text { 2, 151, } 836 \\
& \text { 624, } 032 \\
& \text { 1,527,804 } \\
& 0^{0} \\
& 0 \\
& 1,527,804 \\
& 1.98 \\
& 1.95
\end{aligned}
$$

